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Guide in a technology company's life cycle, helping entrepreneurs avoid common pitfalls and survive crises when they strike.

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The Tech Entrepreneur's Survival Guide achieves that greatness in the rich detail suited for a tech startup in general. For example, there's a section that describes patent types – kitchen sink, submarine, provisional, and utility. In the last patent type, Schoner explains the principle of patent continuations:

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At a New Jersey Technology Council (NJTC) “meet the author” event June 10, 2014, Bernd Schoner gave an

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entertaining presentation based on his new book, "The Tech Entrepreneur's Survival Guide: How to Bootstrap Your Startup, Lead Through Tough Times, and Cash In for Success." Schoner drew examples from his own startup experience.

At NJTC, Schoner Presents
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Survival Guide"

In The Tech Entrepreneur's Survival Guide, Bernd shares what he learned and what he wished he knew at the time. He explains the major phases in a technology company's life cycle, helping entrepreneurs avoid common

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help you navigate this
uncertain time. Learn
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Being an entrepreneur is a thrilling and rewarding experience. But getting your business off the ground requires a lot more than just a bright idea. The Tech Entrepreneur's Survival Guide provides the tools and insight you need to defy the odds and build a profitable tech startup from the ground up. Buy The Book Learn More

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The Tech Entrepreneur's Survival Guide weaves how-to, strategy development, and personal advice into a complete, practical resource for anyone thinking of, or currently involved in, a

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Survival Guide: How to
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Hill, 2014.

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Survival Guide, founder Bernd Schoner reflects on his experience starting up ThingMagic, an early RFID company, during the dot com bust. In the following edited book...

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